

Message Text

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PAGE 01 MEXICO 03694 032129Z
ACTION COME-00

INFO OCT-01 ARA-10 ISO-00 EB-08 /019 W
-----108258 041705Z /41
R 032029Z MAR 78
FM AMEMBASSY MEXICO
TO SECSTATE WASHDC 8716
INFO ALL USCONS MEXICO POUCH

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E.O. 11652: N/A
TAGS: BENC, MX
SUBJECT: WESTINGHOUSE METRO BID

REF: MEXICO 3306

1. IN SUPPORT OF WESTINGHOUSE'S BID, I HAVE TALKED IN THE LAST SEVERAL DAYS WITH SECRETARY OF FOREIGN RELATIONS SANTIAGO ROEL AND MAYOR OF THE FEDERAL DISTRICT CARLOS HANK GONZALEZ, THE SENIOR OFFICIAL WITH THE MOST DIRECT RELATIONSHIP WITH THE METRO PROJECT.

2. I WAS FINALLY ABLE TO REACH HANK GONZALEZ ON WEDNESDAY AND EXPLAINED TO HIM THAT THE AMBASSADOR WAS OUT OF THE COUNTRY, BUT HAD BEEN APPROACHED BY THE PRESIDENT OF WESTINGHOUSE EXPRESSING CONCERN OVER HIS COMPANY'S PROSPECTS, AND THAT A WESTINGHOUSE VICE PRESIDENT HAD RECENTLY CALLED ON ME TO EXPRESS THE SAME CONCERN. I IMPRESSED ON HIM THAT THE WESTINGHOUSE EQUIPMENT WAS WELL DESIGNED, OFFERED AT THE BEST PRICE AND ACCEPTANCE OF THEIR BID WOULD BE IN THE BEST INTERESTS OF THE PROJECT. BECAUSE OF THE SUBSTANTIAL MEXICAN CONTENT OF THE EQUIPMENT, IT WOULD BE BENEFICIAL FOR THE COUNTRY AS WELL. I NOTED THAT BOTH THE EMBASSY AND THE USG WERE MAINTAINING A LIVELY INTEREST IN THE MATTER. HANK GONZALEZ SAID THAT
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ACTION ON THE MATTER IS WITH A TECHNICAL COMMITTEE OF THE METRO, BUT SAID THAT HE WOULD CALL THE HEAD OF THE COMMITTEE AND CONVEY TO HIM THE POINTS I HAD MADE.

3. I HAD EARLIER TALKED TO ROEL WHO ASKED THAT I SEND HIM A MEMORANDUM COVERING THE PRINCIPAL POINTS. I SUBSEQUENTLY WAS ABLE TO PROVIDE HIM WITH A MEMORANDUM PREPARED BY

WESTINGHOUSE UNDER A COVERING NOTE.

COMMENT: I DON'T KNOW WHAT EFFECT THESE REPRESENTATIONS
WILL HAVE ON THE OUTCOME OF THE BIDDING, BUT WHEN COUPLED
WITH THE AMBASSADOR'S EARLIER SUPPORT FOR WESTINGHOUSE IN
A TALK WITH HANK GONZALEZ THERE CAN BE NO DOUBT AMONG
GOM OFFICIALS THAT THE USG IS INTERESTED IN THE OUTCOME.
THOMPSON

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 03 mar 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
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Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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ISecure: 1
Legacy Key: link1978/newtext/t197803110/aaaadpgx.tel
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Original Previous Classification: n/a
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SAS ID: 3129447
Secure: OPEN
Status: NATIVE
Subject: WESTINGHOUSE METRO BID
TAGS: BENC, MX
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/1ea024b9-c288-dd11-92da-001cc4696bcc
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